

Australian Automotive Dealer Association Limited
ACN 167 598 085
Dealer Support Services Pty Ltd
ACN 008 607 403

Minutes of the Board Meeting held at MTAQ/AADA head office Building 8, Freeway Office Park, 2728 Logan Road, Eight Mile Plains, Brisbane commencing at 9.30am on 18 March 2015.

PRESENT	<p>Directors</p> <ul style="list-style-type: none"> • Hillar Puvi • Marcus Birrell • Terry Keating • Leigh Smith • Geoff Pickering • Paul Warren • Ian Field • Martin Ward • Michael Claridge • Chad Davies • Anthony Altomonte (from 10.30am) <p>Others</p> <ul style="list-style-type: none"> • Patrick Tessier – CEO, AADA Limited • Michael Deed – Policy Officer, AADA Limited • Vinesh George – Secretary, AADA Limited
APOLOGIES	<ul style="list-style-type: none"> • Richard Rolfe • Keith Thornton • David Russell • Lou DiVirgilio
MEETING CHAIRMAN AND QUORUM	<p>Ian Field declared the meeting open at 9.25am.</p> <p>The Board resolved as follows:</p> <ul style="list-style-type: none"> • A quorum was present. • Company Secretary Vinesh George chaired the meeting.
MINUTES OF AADA MEETINGS – 21 NOVEMBER 2014 AND 25 FEBRUARY 2015	<p>The Board resolved as follows:</p> <ul style="list-style-type: none"> • the minutes of the previous meetings held on 21 November 2014 and 25 February 2015 are confirmed.
EXECUTIVE STRUCTURE	<p>The Board discussed the executive structure and agreed a direction in relation to:</p> <ul style="list-style-type: none"> • Appointment of a permanent CEO; • Relationships of importance, FCAI, AMDC, AFC; • Executive structure to be considered further; <p>The Board resolved as follows:</p> <ul style="list-style-type: none"> • To advertise the role of CEO; • To appoint BDO to manage the recruitment and appointment process; • To appoint Vinesh George as the Secretary of AADA Ltd.

REPORT ON MEETING BETWEEN AADA/STATE&TERRITORY MTAs – FRIDAY 13 FEBRUARY 2015	<p>The Board discussed and noted the key outcome of their recent meeting with the State & Territory MTAs and reviewed the draft minutes of meeting prepared by the MTAs.</p>
MANAGEMENT ACCOUNTS <ul style="list-style-type: none"> • Draft and Unaudited 	<p>The management accounts as at 27 January 2015 were tabled and the Board discussed a direction.</p>
MEMBERSHIP AND RELATED MATTERS	<p>The Board discussed and agreed a direction in relation to:</p> <ul style="list-style-type: none"> • Membership fee model for 2015; • Membership fee model beyond 2015; • Collection of proposed membership fees in 2015 and beyond; • Industrial Relations advice through MTA Global; • Membership numbers; • Provision of allied industries membership; <p>The Board resolved as follows:</p> <ul style="list-style-type: none"> • Set membership fee for 1 April 2015 to 31 March 2016 as \$1.50 plus GST per car based on the member's sales volume in 2014, invoiced as a one off fee; • Refunds will apply in relation to the 2015 membership fee if the membership fee model is implemented by a Dealer Council earlier than 1 April 2016; • To send a letter to each Dealer Council explaining membership fee model for 2015. • To support the MTA Global Industrial Relations Advice proposal for AADA members.
MTA INSTITUTE OF TECHNOLOGY – NADA UNIVERSITY UPDATE	<p>The Board discussed and noted the quality of the courses.</p>
AUSTRALIAN MOTOR DEALER COUNCIL	<p>The Board discussed the outcome of the 17 March 2015 meeting with the AMDC,</p>
OEM/DEALER SPECIFIC ISSUES	<p>The Board discussed and agreed direction in relation to a number of OEM/Dealer specific issues with the AMDC on 17 March 2015.</p>
WILLIS AUSTRALIA	<p>The Board discussed a proposal raised by Willis Australia in relation to hail damage insurance.</p> <p>The Board resolved to consider this issue at a later date after current priorities are concluded.</p>
ADVOCACY AND POLICY	<p>The Board was updated, discussed and agreed a direction in relation to a number of advocacy and policy issues affecting car dealers:</p> <ul style="list-style-type: none"> • New Franchising Code of Conduct -; • Motor Vehicle Standards/Parallel Imports – • Access to Service and Repair Information – • National Motor Vehicle Theft Reduction Council – • Competition Review – • Taxation White Paper – • ASIC Review in F&I – • Financial Reporting –

FCAI RELATIONSHIP	The Board noted the improved working relationship with the FCAI.
AADA NATIONAL DEALER CONVENTION 2015	The Board discussed and endorsed the Convention program.
HISTORICAL AADA ISSUES	The Board discussed the recently settled litigation and next steps. The Board resolved a course of action.
ANY OTHER BUSINESS	AMDC draft Statement of Principles circulated for future discussion and amendment.
NEXT MEETING	2 nd Tuesday of each month next 14 April 2015 – Telephone Board Meeting. Mid May – Board Meeting and meeting with AMDC. 10 August 2015 – Board Meeting and AGM.
CLOSE MEETING	There being no other business the chair declared the meeting closed at 2.15pm

Ian Field – Chairman – 18 March 2015